



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 16(2021)

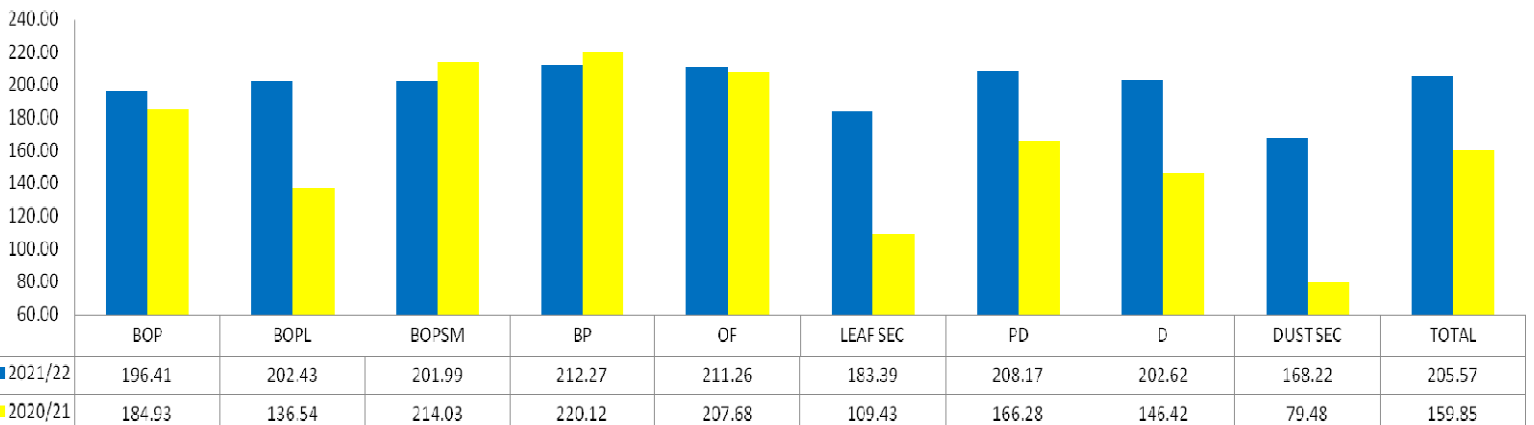
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Nominal weight of best sorts sold 290+.</li> <li>* Good descriptions were in the range 230-270.</li> <li>* Mediums and Plainers between 160-200.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed good demand.</li> <li>* Nominal weight of Best Assams sold 270+.</li> <li>* Good descriptions sold at 230-260.</li> <li>* Mediums sold between 200-220 and witnessed withdrawals. Plainers were at 160-180.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* TCPL : Selective upto 170.</li> <li>* HUL : Very selective.</li> <li>* WI : Active on liquoring sorts.</li> <li>* NI : Operated.</li> <li>* Internals : Fair support.</li> </ul>	<ul style="list-style-type: none"> <li>* TCPL : Selective upto 170.</li> <li>* HUL : Operated upto 290.</li> <li>* WI : Active on liquoring sorts.</li> <li>* NI : Operated.</li> <li>* Internals : Fair support.</li> </ul>

AUCTION AVERAGES									
	2021/22			2020/21			UPTO Sale 16		
	Sale 16	Sale 14	+/-	Sale 16	Sale 15	+/-	2021/22	2020/21	2019/20
LEAF	199.67	232.78	-33.11	0.00	185.70	-185.70	206.64	192.16	171.92
DUST	197.18	224.72	-27.54	0.00	121.34	-121.34	202.12	127.65	160.33
<b>TOTAL</b>	<b>199.06</b>	<b>231.09</b>	<b>-32.03</b>	<b>0.00</b>	<b>151.40</b>	<b>-151.40</b>	<b>205.57</b>	<b>159.85</b>	<b>168.42</b>

GTAC AUCTION AVERAGES									
SALE	14	15	16	17	18	19	20	21	
LEAF	2021/22	232.78	0.00	199.67					
	2020/21	220.73	185.70	0.00					
DUST	2021/22	224.72	0.00	197.18					
	2020/21	208.01	121.34	0.00					
TOTAL	2021/22	231.09	0.00	199.06					
	2020/21	217.09	151.40	0.00					

GTAC Grade Wise Averages Upto Sale 16



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)**

	THIS SALE				LAST SALE				UPTO Sale 13			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	1645112.5	1125537.2	199.30	32%	453062.4	301257.6	232.06	34%	2098174.9	1426794.8	206.21	32%
<b>FANNINGS</b>	466739.7	349605.7	203.57	25%	137653.8	101449.2	237.75	26%	604393.5	451054.9	211.26	25%
<b>LEAF SEC.</b>	65427.0	58795.2	183.64	10%	6843.3	6117.9	186.14	11%	72270.3	64913.1	183.87	10%
<b>LEAF TOTAL</b>	<b>2177279.2</b>	<b>1533938.1</b>	<b>199.67</b>	<b>30%</b>	<b>597559.5</b>	<b>408824.7</b>	<b>232.78</b>	<b>32%</b>	<b>2774838.7</b>	<b>1942762.80</b>	<b>206.64</b>	<b>30%</b>

LEAF	THIS SALE				LAST SALE				UPTO Sale 13			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	2177279.2	1533938.1	199.67	30%	597559.5	408824.7	232.78	32%	2774838.7	1942762.8	206.64	30%
<b>2020/21</b>	0.0	0.0	0.00	0%	221810.9	187031.9	173.29	16%	747135.8	579228.2	174.35	22%

DUST	THIS SALE				LAST SALE				UPTO Sale 13			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	784866.8	495081.7	197.18	37%	217290.4	108364.4	224.72	50%	1002157.2	603446.1	202.12	40%
<b>2020/21</b>	0.0	0.0	0.00	0%	82085.1	55054.3	179.94	33%	349265.3	222258.7	163.29	36%

TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2021/22</b>	2962146.0	2029019.8	199.06	32%	814849.9	517189.1	231.09	37%	3776995.9	2546208.9	205.57	33%
<b>2020/21</b>	0.0	0.0	0.00	0%	303896.0	242086.2	174.80	20%	1096401.1	801486.8	171.29	27%

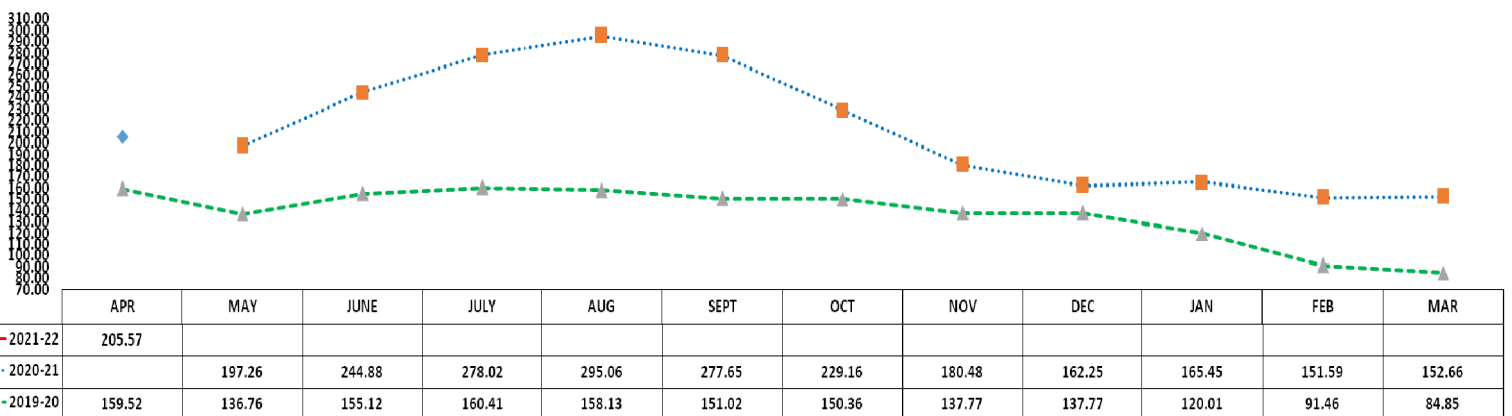
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2021/22		UP TO Sale 16			2021/22		UP TO Sale 16			
	Sale 16	Sale 14	2021/22	2020/21	2019/20	Sale 16	Sale 14	2021/22	2020/21	2019/20	
<b>BELOW 100</b>	0.01	0.00	0.00	12.99	0.00	0.26	0.00	0.21	47.96	2.96	
<b>BETWEEN 100.00-119.99</b>	0.09	0.61	0.20	12.19	2.49	0.27	1.73	0.54	15.02	4.74	
<b>BETWEEN 120.00-139.99</b>	0.31	4.50	1.19	17.59	19.55	0.84	1.32	0.92	10.12	26.22	
<b>BETWEEN 140.00-159.99</b>	6.33	3.38	5.71	5.83	23.98	7.65	1.48	6.54	5.53	20.94	
<b>BETWEEN 160.00-179.99</b>	30.49	0.92	24.27	2.38	19.57	33.69	5.29	28.59	1.91	13.57	
<b>BETWEEN 180.00-199.99</b>	22.23	5.61	18.73	2.03	10.36	15.31	9.79	14.32	0.81	10.95	
<b>BETWEEN 200.00-219.99</b>	13.99	24.39	16.18	3.81	9.68	12.92	28.79	15.77	1.77	12.29	
<b>BETWEEN 220.00-239.99</b>	10.75	21.09	12.93	4.20	6.35	11.12	17.12	12.20	2.19	5.46	
<b>BETWEEN 240.00-259.99</b>	6.28	12.94	7.68	7.00	3.72	8.89	9.08	8.92	3.78	2.20	
<b>BETWEEN 260.00-279.99</b>	4.28	8.57	5.18	10.48	2.47	4.62	11.87	5.92	4.66	0.67	
<b>BETWEEN 280.00-299.99</b>	2.84	7.03	3.72	9.72	1.13	3.45	9.55	4.55	3.31	0.00	
<b>300 AND ABOVE</b>	2.40	10.95	4.20	11.77	0.69	0.98	3.98	1.52	2.94	0.00	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2021			LAST YEAR-2020			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>16</b>	20300	6855	27155	0	0	0	20300	6855	27155
<b>17</b>	22687	7548	30235	0	0	0	22687	7548	30235
<b>18</b>	23329	8909	32238	0	0	0	23329	8909	32238
<b>TOTAL</b>	<b>66316</b>	<b>23312</b>	<b>89628</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>66316</b>	<b>23312</b>	<b>89628</b>

**GTAC Monthly Price Movement**



\* Please note April 2021-22 Price is calculated on Sale 14,16 Only

**GTAC BUYING (ALL TEAS) FOR THE Sale 16**

	CTC LEAF			DUST				TOTAL					
	Sale 16												
OFFER	21,77,279.2			Kgs	OFFER	7,84,866.8			Kgs	OFFER	29,62,146.0		Kgs
SOLD	15,28,138.1			Kgs	SOLD	4,93,394.3			Kgs	SOLD	20,21,532.4		Kgs
SOLD %	70%				SOLD %	63%				SOLD %	68%		
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%		
TCPL	61,293.7	161.03	4%	TCPL	30,351.3	165.43	6%	TCPL	91,645.0	162.49	5%		
HUL	25,325.3	179.72	2%	HUL	45,153.0	235.11	9%	HUL	70,478.3	215.21	3%		
W.India	3,74,388.3	217.72	24%	W.India	1,13,117.0	186.41	23%	W.India	4,87,505.3	210.46	24%		
WI.Pack	87,795.8	226.13	6%	WI.Pack	65,784.2	230.32	13%	WI.Pack	1,53,580.0	227.92	8%		
N.India	6,11,479.5	196.62	40%	N.India	1,15,526.9	203.16	23%	N.India	7,27,006.4	197.66	36%		
NI.Pack	1,28,613.5	191.56	8%	NI.Pack	18,268.8	184.28	4%	NI.Pack	1,46,882.3	190.65	7%		
Packeteers	42,489.9	179.89	3%	Packeteers	37,455.5	176.39	8%	Packeteers	79,945.4	178.25	4%		
C.India	55,921.9	187.52	4%	C.India	26,871.8	171.89	5%	C.India	82,793.7	182.45	4%		
Exports	34,162.4	192.47	2%	Exports	5,099.8	206.50	1%	Exports	39,262.2	194.29	2%		
Local	1,06,667.8	196.18	7%	Local	28,739.4	178.58	6%	Local	1,35,407.2	192.44	7%		
S.India	-	-	0%	S.India	-	-	0%	S.India	-	-	0%		
Others	-	-	0%	Others	7,026.6	212.88	1%	Others	7,026.6	212.88	0%		
TOTAL	15,28,138.1	200.43		TOTAL	4,93,394.3	197.85		TOTAL	20,21,532.4	199.80			

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 16**

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
Halmari	8,340	369.01	2,206	390.44
KENDUGURI HI GROWN	146	353.00		
Sotai	2,111	345.67		
Deha	5,246	331.76		
Hirajuli	4,256	330.23		
Gelakey	2,699	323.07		
Silonibari	6,701	321.41		
Deckiajuli	9,132	320.74	593	312.62
KAMARBUND	554	312.35		
Seleng	2,362	312.32		
AMGOORIE	17,298	308.94		
Korangani	2,255	307.41		
Borsapori	2,997	300.84		
Nagriajuli	7,531	299.69		
Borbam	15,873	299.57		
Kharikatia	7,622	299.08		
Narayanpur	25,775	298.61	1,260	303.57
BORMAHJAN	937	297.19		
Banamalie	1,847	296.16		
Namroop	6,136	295.15		
Kakadonga	2,916	293.72		
Doomni	23,664	291.43		
Duklingia	7,167	290.90	2,620	308.67
Khongea	1,007	289.83		
Cinnatolliah	408	282.00		